

Town Council Meeting Agenda

Wednesday February 26th, 2020

6:00 PM

Cascade Room in the Police Department

Business Agenda:

1. To consider approving the minutes of the meetings held on February 12th, 2020, and to sign disbursement warrant.
2. Discussion of a possible new Town Office.
3. Discussion of the Town switching to "P" cards for our purchasing.
4. Approval of a liquor license and special amusement permit for Riverside Market.
5. Choose the winning bid for the 2019 Town Report

Managers' Report:

-April 25th open house for the new Fire Station

-March 13th Business committee Gala

Town Council Meeting Minutes

Wednesday February 12th, 2020

Town Council members present:

Michael Perkins, Chairman Dana Wrigley Robert Nutting David Groder
Donald Borman

Others present: Gary Bowman, Town Manager David Savage, Code Enforcement Officer
Janice Porter, Town Clerk Fire Chief, David Coughlin Police Chief, Michael Tracy
Nate Bernier Jon Cox Laura Tracy
Elaine Theriault Currier Gary Grant Gene Rossignol

Business Agenda:

1. It was moved by Dana Wrigley seconded by Dave Groder and voted 5-0 to approve the minutes of the meeting held on January 22nd, 2020, and to sign the disbursement warrant.
2. It was moved by Dana Wrigley seconded by Dave Groder and voted 5-0 to approve the sale of the rescue truck (1997 Ford F450 Super Duty), to Michael Brown in the amount of \$13,000. It was moved by Dana Wrigley seconded by Donald Borman and voted 5-0 to authorize the Fire Chief to expend \$2,500 (not to exceed) from that sale to retrofit a watertight box for the current pickup truck to carry rescue equipment. In addition, the Fire Chief will solicit bids for rust repair of the aerial truck. The bid information will be brought back to the Council for their consideration.
3. Central Maine Growth Council, representative Elaine Theriault Currier, presented Councilors with copies of the proposed Town Comprehensive Plan. Ms. Currier along with Robert Nutting, Chair and Laura Tracy, Vice Chair of the Committee extended their appreciation to those members that gave their time and dedication to the creation of the plan. The strengths and weaknesses were addressed within the community and from there a plan has been developed. Mr. Nutting wanted to thank the following for their participation throughout the process: Gary Bowman (Town Manager), Paula Callan, Dan Duperry, Mark Fisher, Donna Griffin, Mary Anne Lamarre, Shawn Marquis, Mark Rancourt, Cindy Reese, Kelly Roderick, Michael Rossignol, Dale Sturtevant and Chuck Sweigart, Alberta Porter, Town Historian and Garvan Donegan of the Central Maine Growth Council. The Growth Council serves as Oakland's economic development department, for their facilitation of this planning process. The vision statement stated "Oakland residents are passionate about their community and see endless potential in our small yet growing town." From this point the plan will be reviewed by Council

members and the Department of Economic Development. Public hearing(s) will be conducted prior to the plan being voted upon by secret ballot at the June 9th, 2020 election.

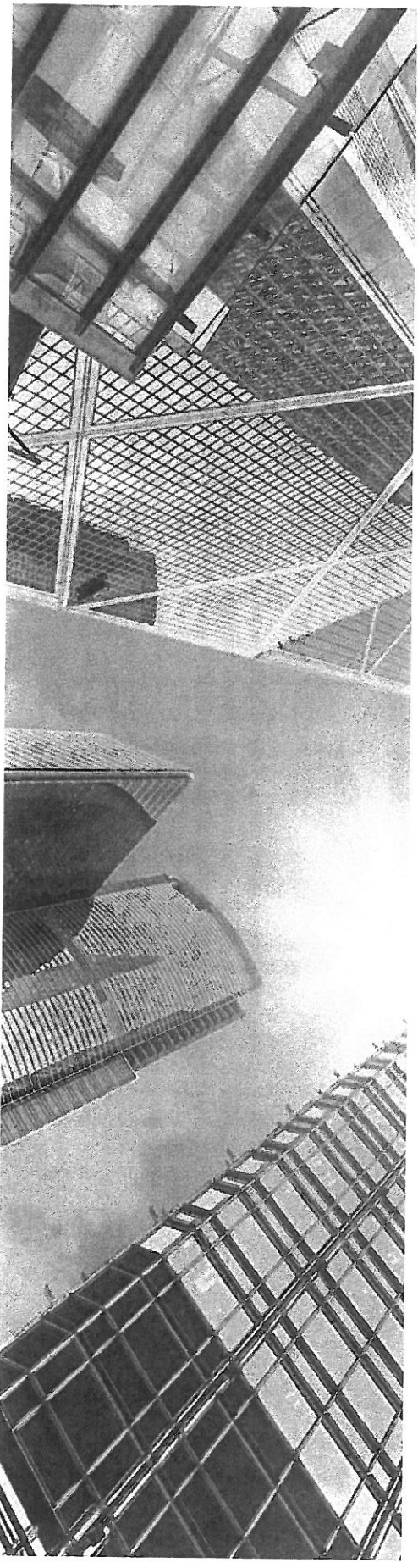
4. No further discussion pertaining to the Town email addresses for Council members.
5. Councilors signed/approved the sewer commitment for the user period October 1st thru December 31st in the amount of \$138,295.51.
6. It was moved by Dana Wrigley seconded by Dave Groder and voted 5-0 to approve the renewal of the Club liquor license and special amusement permit for the American Legion Post # 51, located at 22 Church Street.
7. It was moved by Donald Borman seconded by Dana Wrigley and voted 5-0 to declare the home located at 542 Smithfield Road, a dangerous building. Notice of the hearing was provided to the homeowner, Linda Rackliffe, and the mortgage company, Bayview Loan Service. Code Enforcement Officer, David Savage, provided pictures and written documentation showing that the building is structurally unsafe. Council members noted that the building is uninhabitable and would be a safety hazard for anyone to enter. Roof could collapse at any time, thus unsafe to enter to remove anything within the home. Council members signed the "Findings and Order" document Pursuant to 17MRSA §§ 2851-2859. The dangerous building must be abated by removal and/or demolition with thirty (30) days. The order will be recorded at the Registry of Deeds, attested copies to the owner and parties in interest as required by law. If the order is not complied by the town of Oakland may take steps to remove the building and recover all expenses for doing so.
8. It was moved by Michael Perkins seconded by Dana Wrigley and voted 5-0 to appoint Eugene Rossignol to the Budget and Advisory Committee to fill the unexpired term of Kelly Pinney-Michaud that expires December 31, 2020.

Managers' Report:

The Manager informed the Council members that RSU-18 will hold their Governance meeting on 03/05/19 @5:30 pm, at the Middle School cafeteria.

Adjournment: It was moved by Dave Groder seconded by Dana wrigley and voted 5-0 to adjourn at 6:35 pm.

STRICTLY PRIVATE AND CONFIDENTIAL



J.P. Morgan Commercial Card for State of Maine Government
Clients
2020

J.P.Morgan

Confidential and proprietary. Use, disclosure or distribution of these materials is not permitted to any unauthorized persons or third parties except by written agreement.

Chase, J.P. Morgan, and JPMorgan Chase are marketing names for certain businesses of JPMorgan Chase & Co. and its subsidiaries worldwide (collectively, "JPMC").

This document was prepared solely and exclusively for the benefit and internal use of the party to whom it is directly addressed and delivered (the "Company") in order to make a preliminary presentation to the Company regarding certain products or services that might be provided by JPMC. This document and any related presentation materials are for discussion purposes only and are incomplete without reference to, and should be viewed solely in conjunction with, a related oral briefing provided by JPMC. This presentation does not constitute a commitment by any JPMC entity to extend or arrange credit or to provide any other services. The Materials and oral briefing (collectively the "Information") contain information which is confidential and proprietary to JPMC and may only be used by the Company for the purpose of evaluating the products and services described in the Information and may not be copied, published, disclosed or used, in whole or in part, for any other purpose other than as expressly authorized by a JPMC entity.

In preparing the Information, JPMC has relied upon and assumed, without independent verification, the accuracy and completeness of information available from public sources or provided to it by or on behalf of the Company. JPMC does not guarantee the accuracy, completeness or reliability of that information. JPMC's opinions and estimates contained herein reflect prevailing conditions and our views as of this date, which are accordingly subject to change, and should be regarded as indicative, preliminary and for illustrative purposes only. Our analyses are not and do not purport to be appraisals of the assets, stock, or business of the Company or any other entity.

The Information is not intended and shall not be deemed to constitute or contain advice on legal, tax, investment, accounting, regulatory, technology or other matters on which the Company may rely, and the Company should consult with its own financial, legal, tax, accounting, compliance, treasury, technology, information system or similar advisors prior to entering into any agreement for JPMC products or services. The Company is responsible for its own independent assessment as to the cost, benefit, suitability and appropriateness of any products or services it obtains from JPMC. JPMC makes no representations as to the actual value which may be received in connection with any JPMC product or service or the legal, tax, or accounting implications of consummating any transaction contemplated by the Information.

The Information contained herein is intended as general market and/or economic commentary, does not constitute and should not be treated as J.P. Morgan research. The Information may differ from that contained in J.P. Morgan research reports. The Information is not intended as nor shall it be deemed to constitute advice or a recommendation regarding the issuance of municipal securities or the use of any municipal financial products. JPMC is not providing any such advice or acting as the Company's agent, fiduciary or advisor, including, without limitation, as a Municipal Advisor under Section 15B of the Securities and Exchange Act of 1934, as amended.

The Information does not purport to set forth all applicable terms or issues and are not intended as an offer or solicitation for the purchase or sale of any financial product or service or a commitment by JPMC as to the availability of any such product or service at any time. JPMC products and services are subject to applicable laws, regulations, service terms and policies of JPMC. Not all products and services are available in all geographic areas or to all customers. Eligibility for particular products and services is subject to satisfaction of applicable legal, tax, risk, credit and other due diligence, JPMC's "know your customer," anti-money laundering, anti-terrorism and other policies and procedures.

All trademarks, trade names and service marks appearing in the Information are the property of their respective registered owners.

© 2018 JPMorgan Chase & Co. All rights reserved.

Agenda

	Page
1 Commercial Card Overview	1
2 Preferred Pricing for State of Maine Gov't Clients	6
3 Appendix - SUA Overview	8

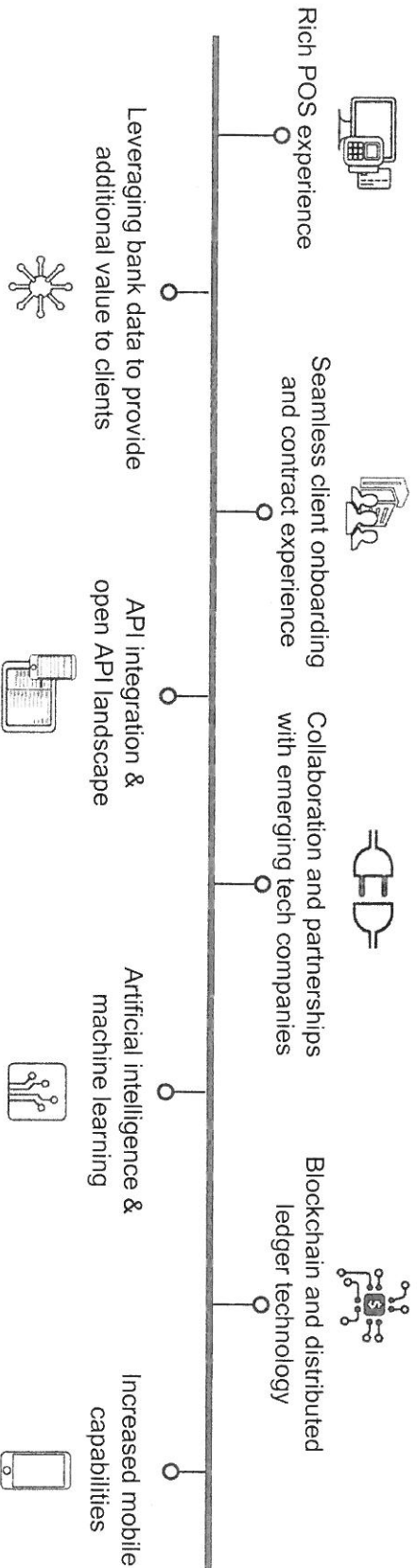
We're investing in the future of payments to better serve you

Payment technology is evolving at a rapid pace...

J.P. Morgan is dedicated to improving our clients' experiences by investing in technology and the future of payments

J.P. Morgan's technology budget for 2019 **\$11.5 billion** On technology annually

Electronic Payments | Efficiency | Fraud Prevention | Specialized industries



Commercial Card Solutions

We specialize in card payables. Our resources are dedicated to helping our clients gain maximum value from our solutions



One Card

One solution to manage multiple types of spend

- ✓ Can be used for payments that occur in the field or payments that occur centrally
- ✓ Simplified program administration
- ✓ Greater employee convenience and streamlined purchasing control
- ✓ Aggregated spend capture



Single-Use AccountsSM

Virtual, electronic, single use account payables solution

- ✓ Used for payments associated with centrally procured and paid goods and services (in-house)
- ✓ Automate higher value spend requiring A/P control or "one-off" transactions
- ✓ Benefits of purchasing card with the controls of a check (payee, date, amount)
- ✓ Efficiencies of ACH, plus rebate revenue and working capital opportunity

PaymentNet puts essential program functionality at your users' fingertips

PROGRAM ADMINISTRATOR

Manage program

- Set controls/limits
- Specify roles/access
- Address declines in real time
- Streamline tasks for cardholders
- Push spend to preferred suppliers
- Push spend to GL in correct formats
- Analyze reports



CARDHOLDER

Manage account

- View statements
- Review, dispute, split and allocate transactions
- Attach receipts
- Reconcile transactions

TRANSACTION APPROVER

Manage transactions

- Review & manage transactions
- View & reconcile statement

MANAGER

Manage budget

- Review & approve transactions
- Monitor spend

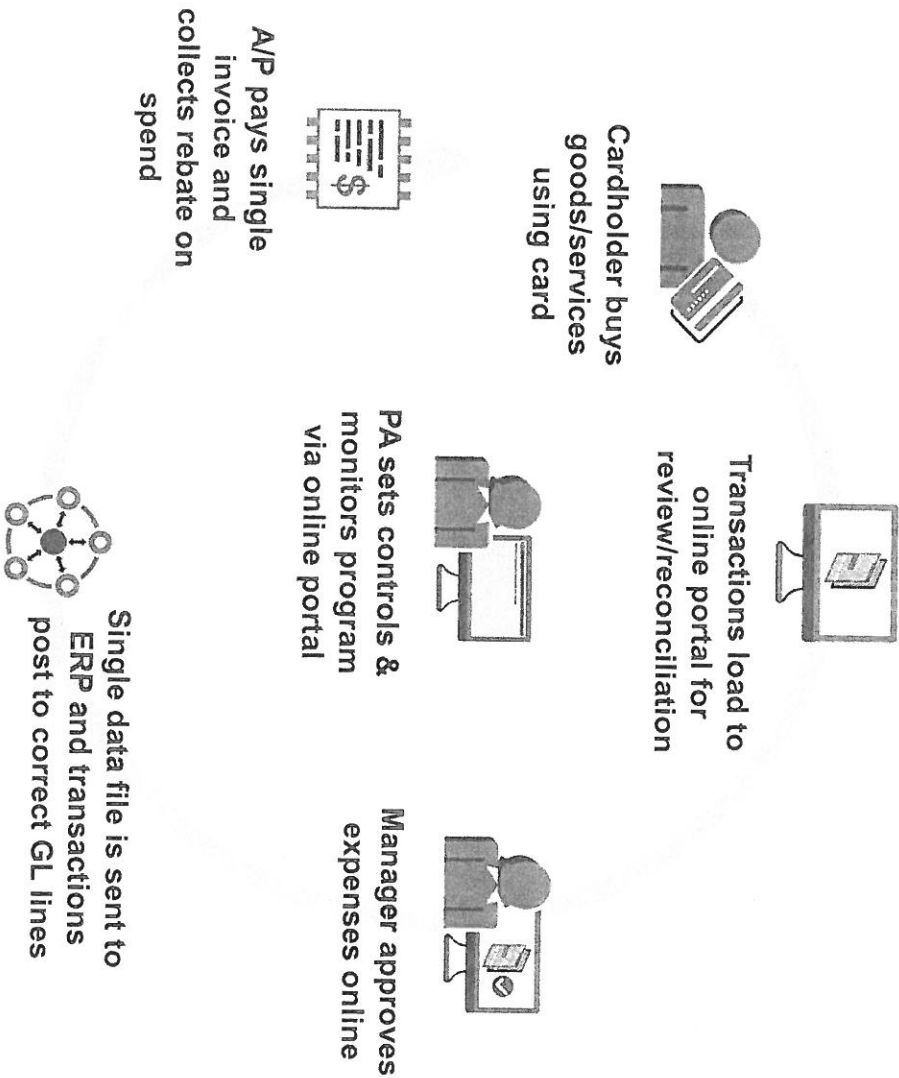
AUDITOR

Measure compliance

- View reports
- View transactions

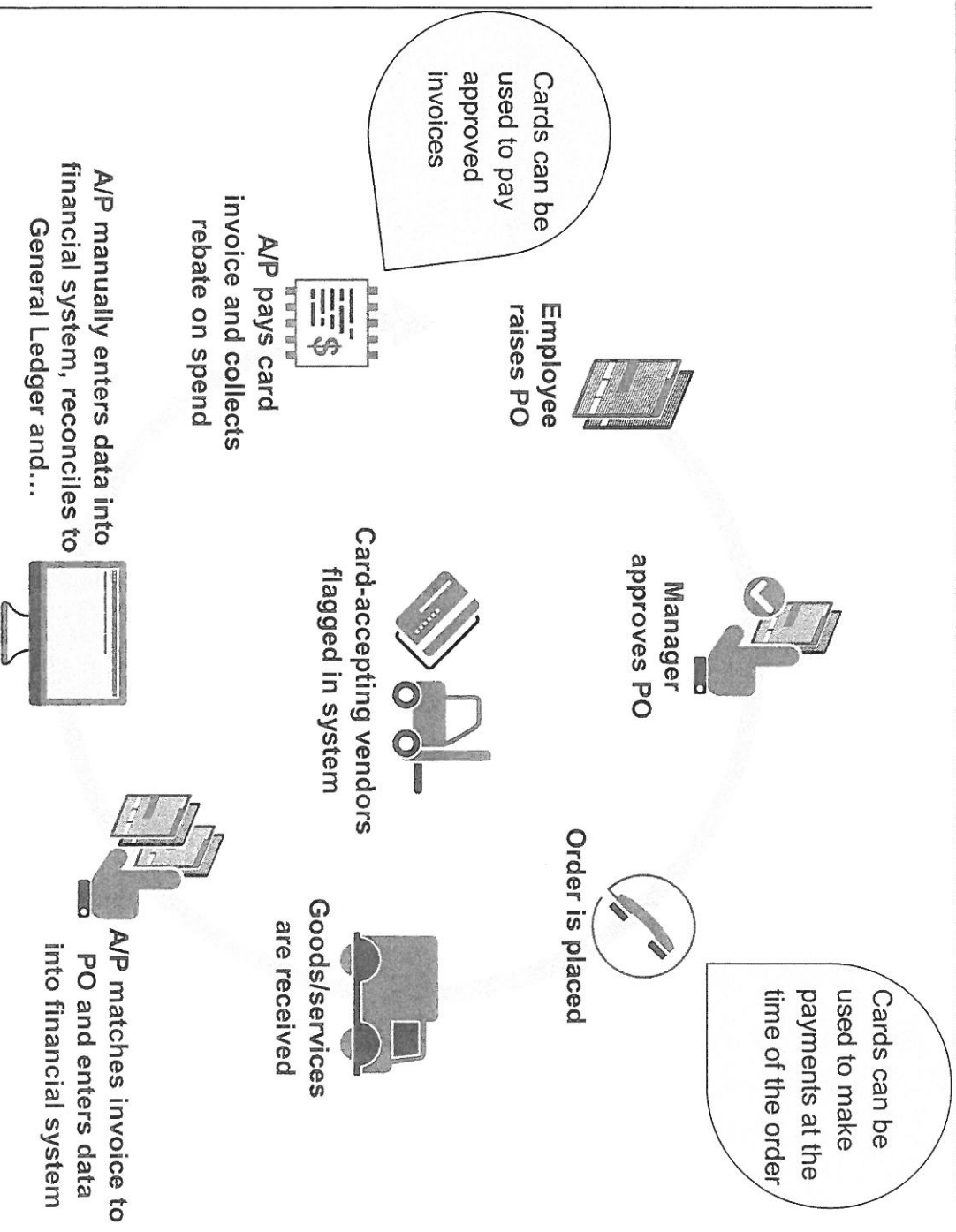
Card enabled purchasing process – IN THE FIELD

- Centralized front and back end controls
- Better productivity, less manual work
- Efficiency savings and reduced check-cutting costs
- Centralized spend visibility/data for negotiations
- Rebate revenue



Card enabled purchasing process – IN HOUSE

- Current upstream workflow maintained
- Vendor history retained
- Potential float and working capital gains
- Reduced check cutting costs
- Rebate revenue



Agenda

	Page
1 Commercial Card Overview	1
2 Preferred Pricing for State of Maine Gov't Clients	6
3 Appendix - SUA Overview	8

Preferred J.P. Morgan commercial card pricing for State of Maine gov't clients

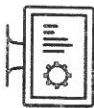
U.S. Purchasing Card and Single-Use Account Program	
Annual Total Charge Volume at or above:	Volume Rebate Rate applied to annual Net Charge Volume by Program Settlement Terms @ 30/14
\$250,000	0.20%
\$500,000	0.75%
\$1,000,000	1.20%
\$2,500,000	1.50%
\$5,000,000	1.55%
\$7,500,000	1.65%
\$10,000,000	1.70%
\$12,500,000	1.71%
\$15,000,000	1.72%
\$20,000,000	1.75%
\$30,000,000	1.77%
\$40,000,000	1.79%
\$50,000,000+	1.80%

Rebate Revenue Examples	
Annual Spend	Revenue
\$500,000	\$3,750
\$1,000,000	\$12,000
\$2,500,000	\$37,500
\$5,000,000	\$77,500
\$7,500,000	\$123,750
\$10,000,000	\$170,000

Large Ticket* Incentive for U.S. Purchasing Card and Single-Use Account Program	
Settlement Terms	@ 30/14
Large Ticket Rebate Rate	0.70%

*Transactions qualify as "Large Ticket" if they occur with a supplier who passes level 3 card transaction data (line item) and the size of the transaction is greater than \$10,000. Most organizations that use cards in the field experience less than 1% LT spend

Next steps – As easy as 1, 2, 3!



1. See the Product

Join one of our weekly demonstrations of PaymentNet!



2. Identify Your Opportunity

Let us analyze your payables data to help you understand which vendors you can pay with card



3. Begin Earning Revenue

Implement in as little as 2 weeks with no IT resource requirement!

Agenda

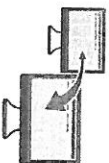
	Page
1 Commercial Card Overview	1
2 Preferred Pricing for State of Maine Gov't Clients	6
3 Appendix - SUA Overview	8

SUA basics

Authorized for **specific**
merchant category codes



Automated payment
disbursement



Electronic remittance data
delivered with payment email



Exact expiration dates/terms
(e.g., 5 days, 15 days, 30 days, etc.)



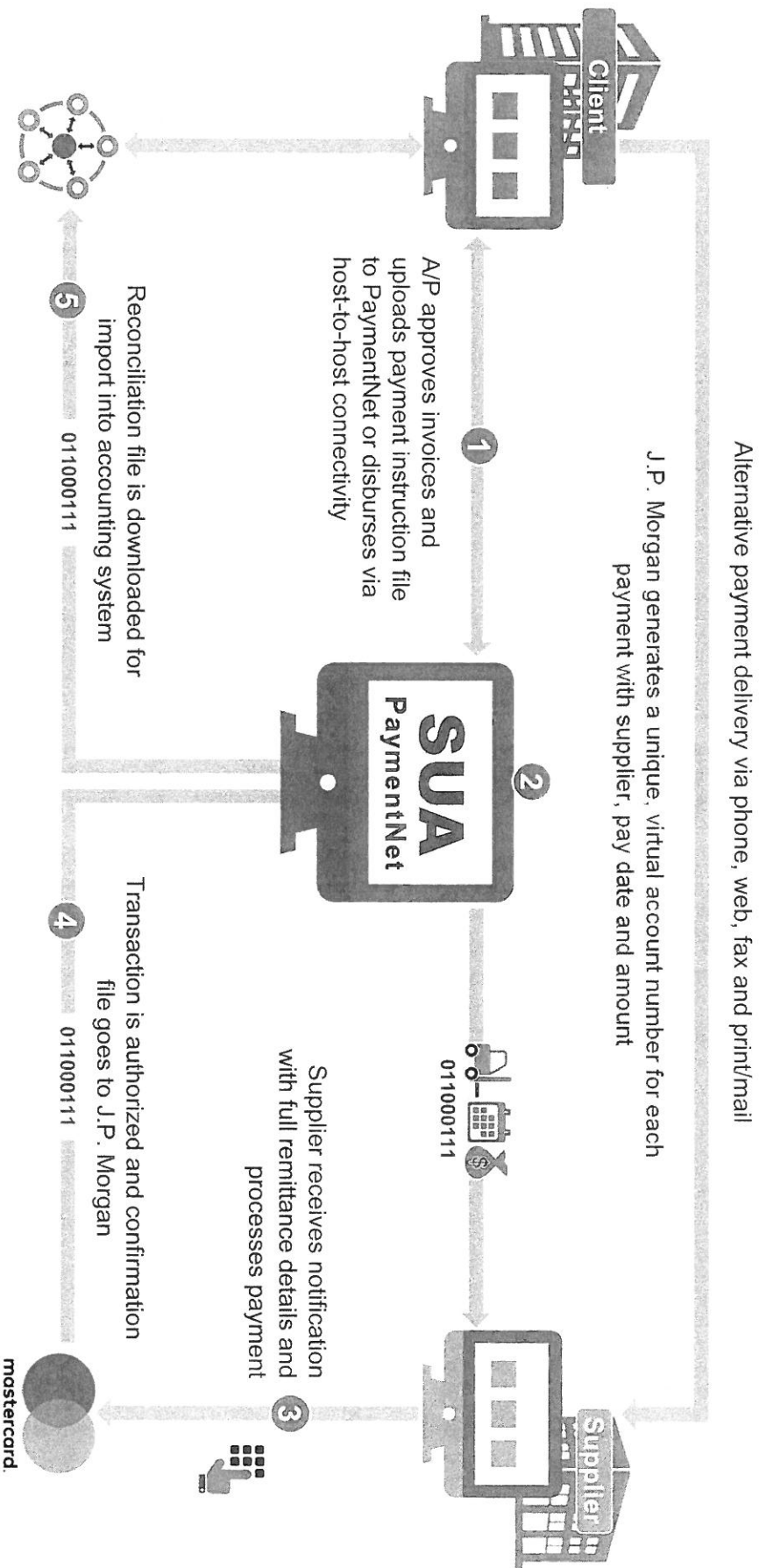
Unique, 16-digit virtual
account number for each
payment



Pre-set “to the penny”
dollar limit equal to invoice
amount

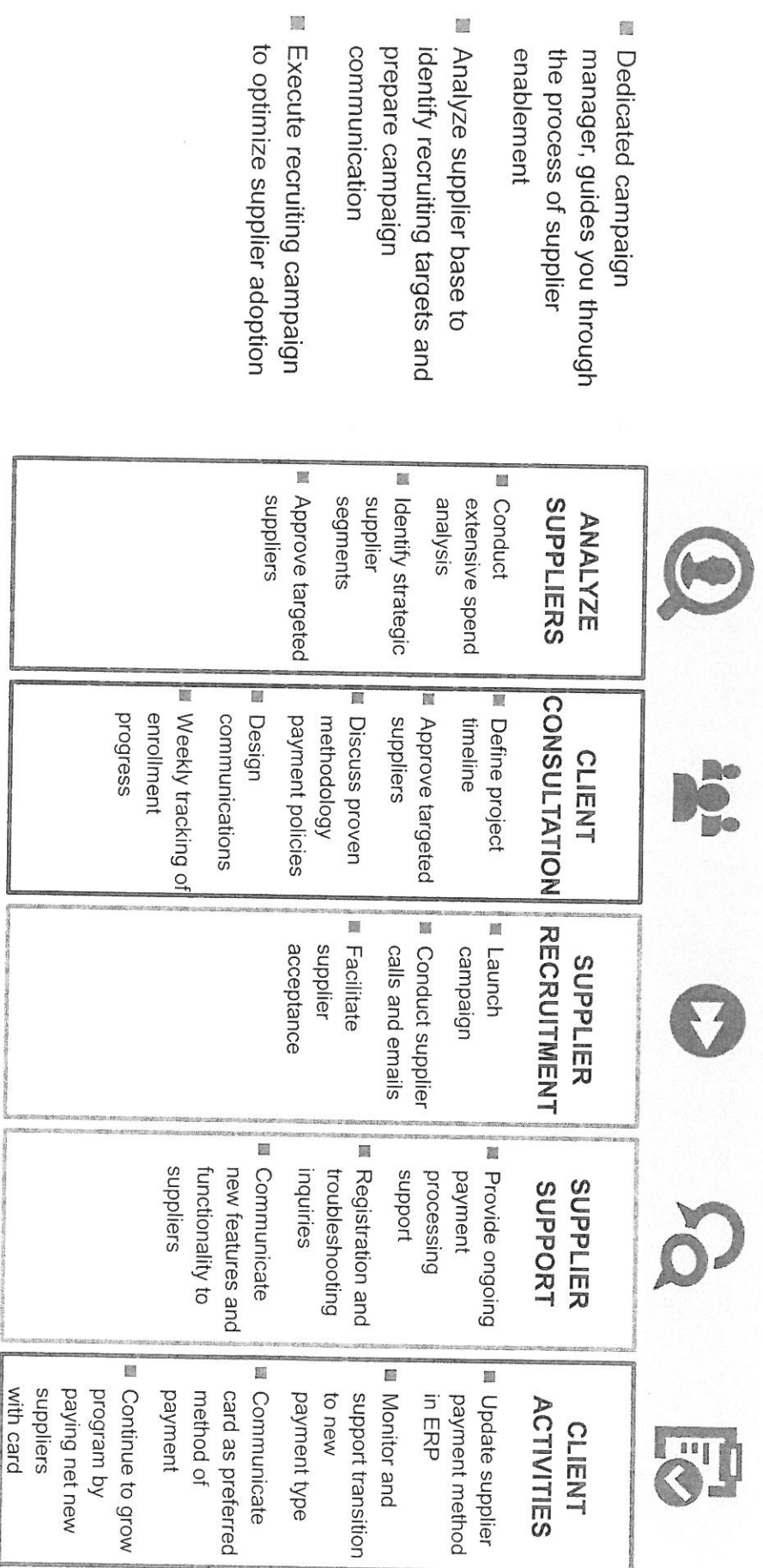


Paying Approved Invoices with SUA



End-to-end supplier campaign process

With our large supplier network, extensive recruitment experience and broad base of acceptance, we can help you drive maximum adoption and capture more spend



- Dedicated campaign manager, guides you through the process of supplier enablement
- Analyze supplier base to identify recruiting targets and prepare campaign communication
- Execute recruiting campaign to optimize supplier adoption

